



2023 RECOMMENDATIONS

INDIVIDUAL SAVINGS ACCOUNTS LIMITED

- **Lessons of 2022**
- **Fiscal Drag**
- **Back to Basics**

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“
*Ageing is an extraordinary process whereby you
become the person you always should have been.*
”

*- David Bowie, Musician
1947-2016*

ISA ALLOWANCES FOR 2023/24 TAX YEAR

Adult ISA

2023/24 £20,000 (£1,666 per month)

You can now split the amount you contribute into an ISA between a Cash ISA and a Stocks and Shares ISA, as you choose – up to the overall annual ISA limit of £20,000.

Junior ISA Allowance

2023/24 £9,000 (£750 per month)

If you would like to receive a Junior ISA Application Pack, please contact us on
01509 670918 or email enquiries@isa-ltd.co.uk

Investing In An ISA

Welcome to our Recommendations 2023. Investing in an ISA can be as straightforward or as complex as you would like it to be. To simplify the process we have set out four alternative portfolios each containing six different funds. These packages are described in this brochure on pages 12-19 and if you wish to proceed it should take you no more than five minutes to complete the application form, on page 29. This brochure covers both the AEGON (formally Cofunds) and FundsNetwork fund supermarkets.

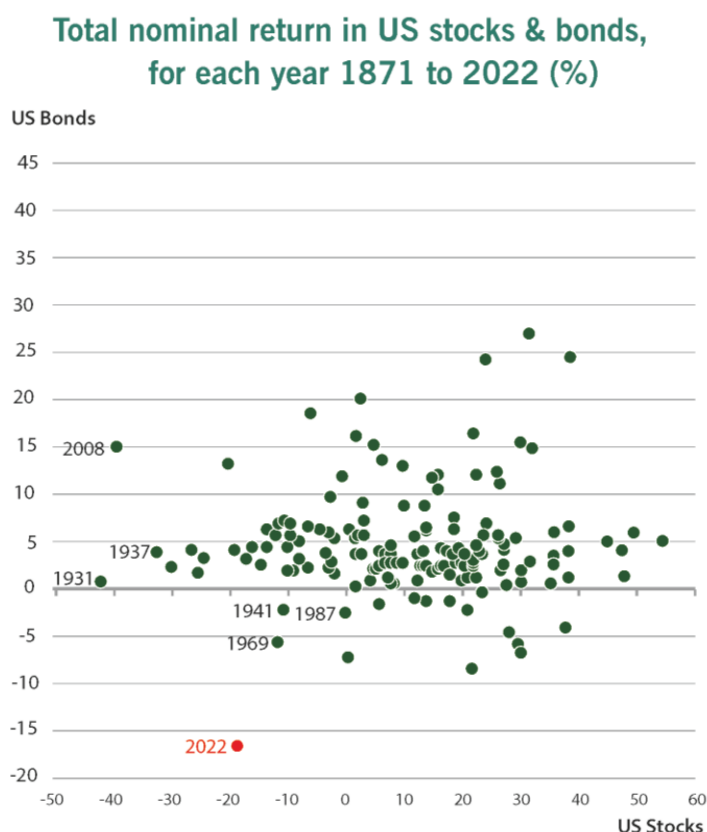
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Please note that past performance should not be seen as a guide to future performance. The value of any investment and income from it can fall as well as rise as a result of stockmarket and currency fluctuations and you may not get back the amount you originally invested. All the investments in this publication should be regarded as long term investments. All investors need to reflect on the volatility of share based investing and the fact a bank deposit is now guaranteed up to £85,000.

The information we provide in this publication is an opinion provided by ISA Ltd on whether to buy a specific investment. Please note that none of the opinions we provide is a 'personal recommendation', which means that we have not assessed your investment knowledge and experience, your financial situation or your investment objectives. Therefore, you should ensure that any decisions you make are suitable for your personal circumstances. If you are unsure about the suitability of a particular investment or think that you need a personal recommendation, you should speak to a suitably qualified financial adviser.

There is no such thing as a “typical year in equities”. Major swings (both ways) are to be expected. In the short term anything can happen and all equity investors should mentally prepare themselves to “expect the unexpected”. For the vast majority of investors, 2022 will be a year to forget. United States treasuries (the very definition of a ‘widows and orphans’ investment) delivered their worst annual performance on record. The S&P 500 (the main stockmarket in the United States) experienced its biggest annual decline since 2008.

The scatter chart of annual returns below shows what an outlier 2022 was.

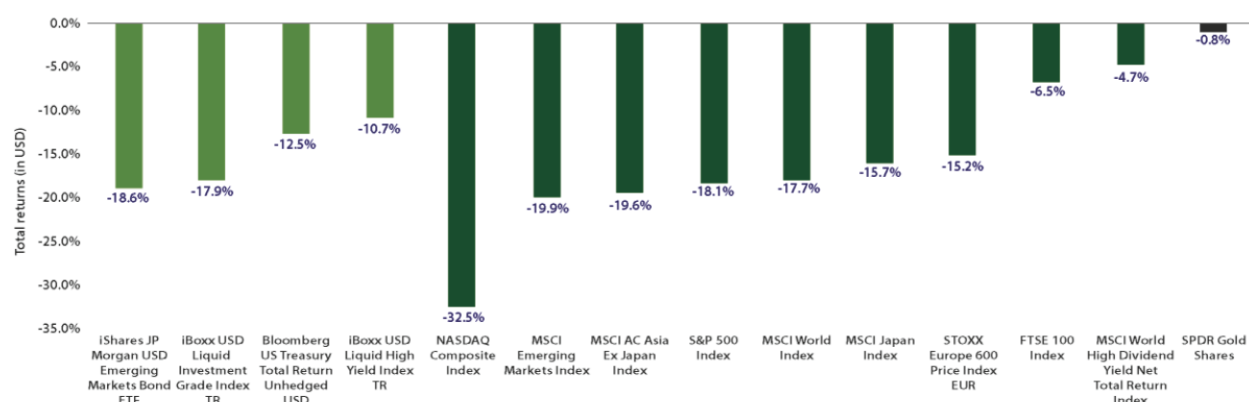


Source: Robert J Shiller, TS Lombard, Financial Times.

How Bad Was It?

Bad, a combination of the three I's (Interest Rates, Inflation and Invasion) meant that investors had very few places to hide.

Asset Class Performance in 2022 (all in USD)

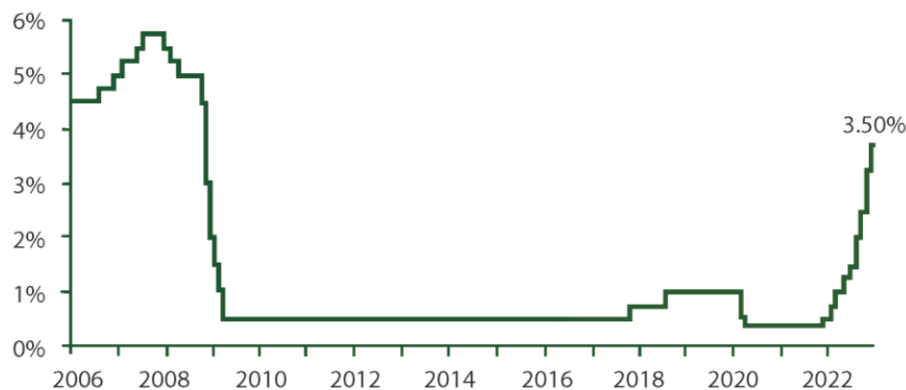


Source: Guinness Global Investors

Interest Rates

2022 was the year interest rates broke from their shackles and the speed of their rise caught many market commentators by surprise. In March 2020 the Bank of England introduced measures in response to Covid-19. Interest rates were cut to 0.1% – the lowest they have ever been. They remained at this level until December 2021. By 15th December 2022, the Bank of England's Monetary Policy Committee (MPC) announced it had raised interest rates for the **ninth** meeting in a row. Rates were increased by 0.5 percentage points to 3.5%. The MPC is increasing rates in response to rising inflation, which stood at 10.7% in November, well above the MPC's 2% target.

UK Official Interest Rates



Source: Bank of England

Why Do Interest Rates Matter?

The vast majority of us interact with interest rates via our mortgage payments and the interest payments on these variable rate mortgages will increase. This will have a significant impact on consumer spending. Why? Because a 0.5% increase in interest rates can increase the cost of a £100,000 mortgage by £60 per month. This is a significant impact on personal discretionary income. While those on fixed interest rate deals have escaped the pain in 2022, it is estimated that over 1.3 million borrowers will have to renew their mortgage in 2023.

Inflation

So why did the rise in interest rates take everyone by surprise? The main reason was inflation. The cost of goods and services was increasing at an alarming rate and one of the levers central banks use to control inflation is by raising interest rates, i.e. making it more attractive to save than spend and making borrowing more expensive. Added to this was the Liz Truss/Kwasi Kwarteng budget in Autumn 2022 which marked the start of a steep fall in GILTs (a UK Government liability in sterling). Investors calculated that if all the tax cuts were implemented who was going to fund their loans? They, therefore, demanded more interest to go with the new perceived risk. This was a long time coming; interest rates had been artificially low for too long and we had avoided recommending corporate bonds and their low levels of income precisely for this reason. We feared that one day, reality would kick in and markets would demand a higher income - and capital values would fall. What surprised even us, was the velocity of the falls which resulted in supposedly safer investments falling 30% in one month! A bitter pill to swallow.

Invasion

So, what led to this burst of inflation? There are several lines of thought on this but most people agree that Vladimir Putin's decision to invade Ukraine was the catalyst for the energy crisis which fed into westerners' lives via higher energy prices.

Where You Did Not Want To Be Invested

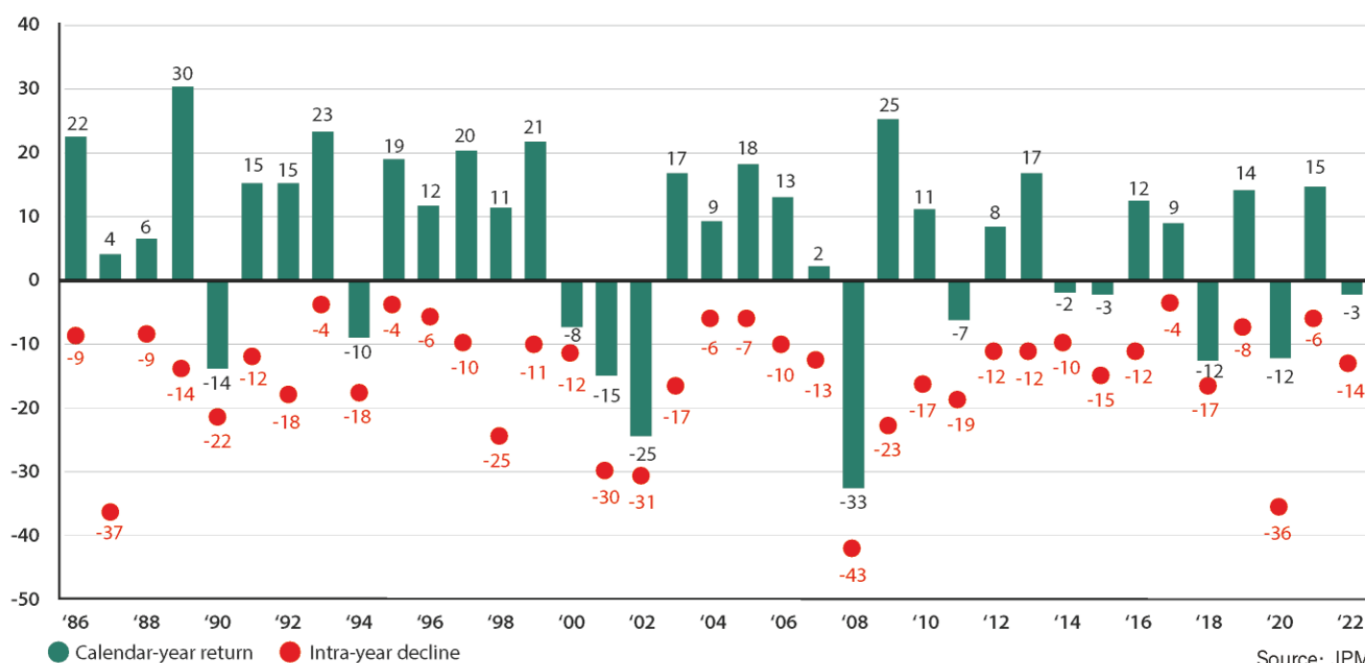
In stock markets, speculative companies have been crushed. As an example, Ark Innovation ETF (which concentrates its investments in mega US tech companies including a huge holding in TESLA) fell 75% from its February 2021 peak. In the bond market, extreme duration (bonds that mature a long way in the future) has been annihilated. Austria's 0% 2120 bond, issued at the height of the pandemic, has fallen by 91% from its December 2020 highs and was trading at €9; par is €100!

While the first nine months of 2022 were pretty awful, the final three months brought some relief for investors. There continued to be bumps along the way but almost all types of investment posted gains in Q4. The main themes driving markets included slowing inflation (decelerating rather than falling) and China relaxing its Covid restrictions setting the stage to reopen its economy.

What Are The Lessons Of 2022?

2022 was a tough year if it was your first year of investing, however, the longer you have held investments, the more perspective you have about how the market tends to work out. For example, we had a 55% peak-to-trough fall in 2007/8. As the chart below shows, we have had at least a 10% retracement in 14 of the last 17 calendar years, yet in only 7 of those was the market down over the entire year. Invariably, when you look at the long-term track record of the market, these pullbacks are, in fact, usually good opportunities to invest not sell!

FTSE All-Share intra-year declines vs. calendar-year returns



The best way to look at your ISA portfolio is not to focus on its propensity to rise and fall dramatically in a year. It should be viewed as arrangements which historically have proven themselves to be dependable and undramatic in the long run. Sadly, the image held by most people tends towards a 'snapshot' view based entirely on recent performance.

Past performance should not be seen as a guide to future performance.

Since their inception in 1956, Premium Bonds have been popular with the British public.

They are one of the best known products in the UK and last year they celebrated their 65th anniversary from when the first prize draw was held on 1 June 1957. February 2023 saw the 500th Premium Bond holder celebrate winning the million pound jackpot. ERNIE (Electronic Random Number Indicator Equipment), the machine that generates the winning numbers, has paid out more than 601 million prizes worth £24.4 billion. A Premium Bond works much like a savings account. You can invest between £25 and £50,000 and you can withdraw your money at any time. The difference is that rather than receiving interest on your money, it is entered into a monthly draw. Any return on your investment comes in the form of prizes which you may or may not win. A Premium Bond costs £1 so if you invest £100 you get 100 bonds. Each of these is then entered into the monthly prize draw, and will continue to be entered each month until you encash the bonds. The attraction of Premium Bonds has always been their safety, unlike the National Lottery. You participate in the chance to win **and** get your money back on top of this. Premium Bonds are backed by the Treasury so your money is considered to be safer than with the banks.

The Catch

This safety comes at a cost though: low risk equals low expected return, however, following the recent increase in interest rates NS&I will increase its Premium Bond prize-fund rate from 3.15% to 3.3% for its March 2023 draw and beyond, with more in higher-value prizes up for grabs. The odds of winning will remain the same at 24,000-to-one, but there will more than three times as many prizes between £5,000 and £100,000 available.

For example, the total number of £100,000 prizes will move up from 59 to 62 and £50,000 prizes will rise from 117 to 123 (see table below for full list of changes). There will still only be two £1 million jackpots. Remarkably, it means the Premium Bond prize rate will have been hiked five times in the space of 10 months: in May 2022, it stood at just 1%.

So, you could be a millionaire! There is no investment risk as the bonds are backed by the government. Any potential returns are tax-free and your money is instantly accessible. However, there is no interest. If your bonds are not randomly chosen in the monthly prize draw you will not see any return at all and they currently do not provide protection against inflation which is currently significantly higher than the average expected returns on Premium Bonds.

Prize Band	Prize Value	(Estimated) March 2023 Draw
Higher Value (10% of prize fund)	£1 million	2
	£100,000	62
	£50,000	123
	£25,000	248
	£10,000	620
	£5,000	1,236
Medium Value (10% of the prize fund)	£1,000	13,173
	£500	39,000
Lower Value (80% of the prize fund)	£100	1,400,876
	£50	1,400,876
	£25	2,132,917
Total Prizes		4,989,652
Total Value		£329,316,825

(Source: NS&I)



In the 1970s, the highest rate of income tax on earned income was 83%! Margaret Thatcher's government reduced this to 60% in 1980 and 40% in 1988 (equal to the higher rate now). In 1988 only 1.5 million taxpayers were liable for the top rate of tax. According to the HMRC's own figures almost 1.5 million **more** people will be dragged into higher tax bands by the tax year 2027-28. The tax authority forecasts that 1.13 million more people will pay higher-rate tax, while 301,000 more people will become additional-rate taxpayers.

How Has This Happened?

This is a consequence of fiscal drag and frozen tax allowances: HMRC raked in £5.7 billion from inheritance tax (IHT) between April 2022 and January 2023 - a £900 million increase from the same period last year. Meanwhile, wage inflation is pushing workers' salaries higher. It means a larger portion of people's incomes will be taxed and some will fall into higher tax brackets.

Freezing income tax bands is a form of stealth tax. The Treasury is already benefiting from the frozen tax allowances. Receipts from income tax and national insurance payments for April to December 2022 reached £281.1 billion – an increase of £34.3 billion compared to the same period a year earlier.

What Is Fiscal Drag?

Fiscal drag happens when the income level at which taxes start to be collected and the amount of income that can be earned tax-free fail to increase at the same rate as inflation or income growth. Usually, tax bands increase with inflation. However, the Chancellor froze these thresholds in his Autumn Statement. The personal tax allowance - the amount of income you can earn before you start paying income tax on it - will not increase in April; instead, it will remain at its 2022-23 level of £12,570. The Chancellor also cut the 45% additional-rate tax band from £150,000 to £125,140, which will come into effect in April 2023.

These tax freezes coupled with big wage increases are pushing more and more people into higher tax bands. Last week, official figures revealed that wages have grown at their fastest rate since records began in 2001, with average pay rising by 6.4% between September and November 2022 compared with the same period in 2021.

How does this affect me?

As we are currently in a period of high inflation, this means that despite a worker receiving a pay rise they may not feel wealthier as their buying power remains the same - however, their salaries will be taxed much more. The government is already enjoying a bumper set of tax receipts, due partly to its policy of freezing multiple tax allowances. As well as an increase in how much HMRC collected via income tax and national insurance, there was also a boost in inheritance tax receipts from April to December 2022. HMRC received £5.3 billion, which is £0.7 billion higher than in the same period a year earlier.

Capital Gains Tax (CGT)

Although the Government confirmed in the March 2021 Budget that the personal allowance for Capital Gains Tax (CGT) will be frozen until 2026, Jeremy Hunt in his Autumn Statement has backtracked on this. The CGT annual allowance will now be **halved to £6,000** from April 2023, and **halved again to £3,000** in April 2024.

This means your CGT allowance for 2022/23 of £12,300 is a scarce commodity, and a classic tax case of "use it or lose it". Therefore, if you have investments held outside the ISA and have not used your maximum ISA allowance you only have a few weeks to use your CGT allowance.



If you would like to explore the possibility of moving some of these gains into a tax-free ISA and maximising your CGT allowance in 2022/23, please do not hesitate to contact us on 01509 670918 to discuss your options in further detail.

How Can I Avoid Fiscal Drag?

Unfortunately, no one is immune from fiscal drag – even if you don't change your tax band. That's because as your income rises with inflation, more and more of your income is taxed and your overall tax burden increases.

Quite simply, an ISA is one of the main defences you have. Any ISA income you receive is not counted towards your taxable income, therefore, even if your dividend income increases you won't be dragged into a higher tax bracket.

Parameter	Frozen nominal value	When frozen	2022-23 value if CPI updated
Income tax personal allowance, until March 2026	£12,570 p.a.	April 2021	£12,950 p.a.
Income tax higher-rate threshold until March 2026	£50,270 p.a.	April 2021	£51,792 p.a.
Additional-rate threshold	£150,000 p.a.	April 2010	£193,571 p.a.
Income tax threshold for personal allowance withdrawal	£100,000 p.a.	April 2010	£129,047 p.a.
NICs primary threshold, until March 2026	£12,570 p.a.	July 2022	£12,570 p.a.
Personal savings allowance	£1,000 p.a for basic-rate taxpayers, £500 for higher-rate taxpayers	April 2016	£1,122 p.a. for basic-rate taxpayers, £561 for higher-rate taxpayers
Starting rate for savings in income tax	£5,000 p.a.	April 2015	£5,603 p.a.
Pensions annual allowance	£40,000 p.a.	April 2014	£45,368 p.a.
ISA allowance	£20,000 p.a.	April 2017	£22,235 p.a.
Pensions minimum reduced annual allowance	£4,000 p.a.	April 2020	£4,144 p.a.
Pensions lifetime allowance	£1,073,100	April 2020	£1,105,559
Inheritance tax threshold, main	£325,000	April 2009	£424,274
Inheritance tax threshold, for primary residence	£175,000	April 2020	£181,290
Stamp duty thresholds (England and Northern Ireland non-first-time buyers only)	0% rate: £250,000 5% rate: £925,000 10% rate: £1,500,000	0% rate: September 2022 5% and 10% rates: December 2014	0% rate: £250,000 5% rate: £1,049,142 10% rate: £1,701,312
Student loan repayment threshold	Plan 2: £27,295 Postgraduate loans: £21,000	Plan 2: April 2021 Postgraduate loans: August 2016	Plan 2: £28,121 Postgraduate loans: £23,557
Corporation tax annual investment allowance	£1,000,000	January 2019 (initially temporary, now permanent)	£1,079,731
VAT registration threshold, until March 2024	£85,000	April 2017	£94,500

Source: Institute for Fiscal Studies

We live in the so-called age of information. Without doubt, the speed of readily accessible information can be beneficial and some clients now download individual fund reports. For the minority of investors who do this, it can be rewarding. Unfortunately, many people experience difficulty in comprehending the jargon which investment professionals use in these publications. For those clients who do use the reports, a summary and definition of the most frequently used terms is set out below:

Glossary Of Technical Terminology

Alpha

A measure of the portfolio's expected return when the benchmark produces no movement.

Annual Volatility

Volatility is one measure used to assess the risk of a portfolio as it helps to describe the likely range of returns achieved by the fund. In statistical terms, it is the standard deviation of the return distribution. Greater volatility of monthly Net Asset Value returns means that there is a wider range of likely returns in the future, or greater uncertainty regarding the fund return. Most investors would equate this greater uncertainty with greater risk. Gearing will have an impact on the volatility of an Investment Trust.

Benchmark Comparison

Comparison of the investment performance is made with the benchmark. The benchmark is a recognised index of stocks which should not be taken as wholly representative of the fund's investment universe. The Fund investment strategy does not follow or track this index and therefore there may be a degree of diversity in the performance from the main index stated.

Beta

The amount the Fund is expected to gain or lose when the benchmark moves by one unit. (It takes account of the relative risk of the Fund as well as the correlation of movements between the fund and the benchmark).

Correlation

Measures the coincidence of movement that occurs between the Fund and the benchmark. (Correlation coefficients can take values from +1 to -1. Correlation of +1 would indicate that the two portfolios move in perfect unison. A correlation of zero would indicate no relationship between the two. A negative correlation would indicate that they move in opposite directions).

Equity Gearing

Total portfolio less non-risk securities and liquidity stocks divided by net assets and excluding any effects of performance fee and revenue reserve accruals where applicable.

Gearing Range

Indication of the maximum and minimum percentage by which a trust may be geared.

Information Ratio

The information ratio is calculated by dividing the excess average annualised return of the Fund by its tracking error and measures the relationship between excess risk and relative return. The higher the ratio, the better, as it shows that the risk taken by the fund manager relative to the benchmark has been rewarded. Gearing will have an impact on the information ratio.

Maximum Drawdown

The greatest loss that could have been experienced by an investor over the entire review period.

Mean Annual Return

An arithmetic average (mean) of the monthly returns during the review period, multiplied by 12.

R Squared

Measures the degree of explanation that can be made about movement in the Fund by a movement in the benchmark. A value of 100 equals 100% explanation.

Redemption Yield

Annual percentage return on the current share price (from Capital and Income) from now until the wind up date assuming growth rates in total assets and dividends are those shown.

Relative Risk

The risk of the Fund measured in relation to the benchmark's risk which has a value of 1.00. (Calculated by dividing the volatility of the Fund by that of the benchmark).

Risk Adjusted Performance

The difference between the Fund and the benchmark return where the benchmark's return has been adjusted to the level of risk of the Fund. It is thought of as a measure of 'value-added' by a manager.

Sharpe Ratio

A measure of the annual excess return divided by the annualised standard deviation of returns of the benchmark. (Excess returns are those in excess of the risk-free rate of return).

Total Expense Ratio

Management fees and all other operating expenses (including tax relief, where allowable, but excluding interest payments and commissions which are treated as a separate capital item) expressed as a percentage of average net assets over the year. This calculation is based on the financial year end data and is updated annually.

Overview

In all of this, there is a real danger that investors could lose sight of what should be their priority – effective financial planning. When knowledge becomes so precise that its range is analogous to the circumference of a pinhead, then its relevance has to be questioned.

We take care to ensure that our literature is designed to impart the right amount of knowledge in the most consumer-friendly way. We know from experience that when people encounter difficulties in understanding something, the typical response is to ignore it.

Financial planning at its best focuses on an overview of an individual's affairs. An exercise of this nature, by definition, will necessitate the interaction of many different facets of that individual's affairs, principally those of taxation and investment.

Investment success requires discipline and our website is dedicated to the pursuit of the principles, rules and commitment to which we believe our investors should adhere. Central to our approach is the belief that prospective investors need to understand what they should be doing and then need to identify the best system to enable them to achieve their objectives. As always, we make sure to present factual information about the funds we have selected on our portfolios, so that you can make an informed decision. Moreover, we believe that if a view is worth holding, then it should be stated in writing. Visitors to our website www.isa-ltd.co.uk are able to view our latest views on markets and funds. In addition, we have in collaboration with the AEGON platform provided a dedicated section to assist clients in the research of their investment funds. This section allows you to search all the funds available on the AEGON platform, you can filter based on criteria such as asset class, investment company, sector and charges, review fund performance and rank them in order. You can also create shortlists for comparison.

The most significant change introduced will be the need to use the unique access code provided in the personalised letter accompanying this publication, to access the information contained in the following information pages on our website:

1. Online copy of our previous **PUBLICATIONS**.
2. The latest funds recommended in our **PORTFOLIOS**.

When you click on the menu options **PORTFOLIOS** or **PUBLICATIONS** you will be prompted to enter the unique access code as contained in the personal letter addressed to you and sent with this brochure, before allowing access to the information.

Please Note

The unique access code -

- is **not** a password to gain access to your investments.
- is **not** case sensitive.

The unique access code -

- will be required each time you go into our website to access the client exclusive content.
- will allow clients exclusive access to read the online publication and/or see the funds in our recommended portfolios.

If you are unable to access these pages when using the unique access code provided in your personalised letter or you have not received a letter, then please contact us by telephone on **01509 670918** or email **enquiries@isa-ltd.co.uk**

What Is A Junior ISA?

A Junior ISA or Junior Individual Savings Account is a simple savings account for your child and unlike normal savings accounts, they are allowed to keep any interest earned without having to pay income tax on it.

Who Is Eligible For A Junior ISA?

Junior ISAs are available to all children up to the age of 18.

How Many Junior ISAs Can A Child Have?

A child can hold a Junior ISA with only two providers (one for stocks and shares and one for cash) throughout their childhood. Therefore, choosing the most appropriate provider is crucial and as the fund supermarkets offer over 1,000 funds from over 200 different fund groups, they offer an ideal home for the JISA.

What Charges And Discounts Are Applicable To Junior ISAs?

The charges and discounts on the JISAs are exactly the same as those of the adult ISA; therefore, anyone investing in our recommended funds will pay no initial charges.

Who Can Open A Junior ISA?

A JISA can be opened by anyone with parental responsibility for the child concerned or by the children themselves if aged at least 16 years. That person becomes the 'registered contact' and is able to give instructions for the JISA's management.

Why A Junior ISA?

Many people find it hard to work out how much money they will need to save to help their children. Increasing your investment by even a small amount can make a big difference. For example, if you started saving £100 a month from the birth of your child, you could end up with approx £32,210 after 18 years. However, if you managed to put aside £175 a month, you could finish with £56,3683. This is only an example, it is not a reliable indicator of future performance and the amount is not guaranteed. These figures are based on 5% annual growth rate and a deduction of 0.75% annual ongoing charge.

The Junior ISA is a simple way of planning for university fees by creating an easy to understand product. With the JISA the government have at last introduced a product that can be utilised by investors as an addition to their existing ISAs.

Are There Any Negatives?

A potential issue in the future is that you may be placing a significant amount of money into the hands of an 18 year old who may not appreciate the value of money. As the account cannot be accessed before the child is 18, we believe an investor should use their full ISA allowance first as this can be accessed at any time.

One of the benefits of income investing is that dividends are not necessarily subject to market sentiment, which can affect share prices positively and negatively. Indeed, companies are particularly keen to maintain dividends during tough times as an indication of their long term health. We believe this means that dividend paying companies have the potential to generate long-term performance with lower volatility.

Due to the prolonged period of low interest rates, more and more people have become frustrated with having to move their cash around looking for better returns. This often involves restrictive conditions and being tied into long fixed terms. Some investors have realised that in return for an increase in risk there are alternative income sources to be found in equity investments and have transferred their cash ISAs into equity ISAs.

The portfolio below is, in our view, appropriate to an equity income investor wishing to allocate their ISA allowance. However, investors intending to transfer existing holdings into equity income funds may wish to broaden their portfolio by including some additional funds, in particular, BNY Mellon Global Income W, Jupiter Asian Income I, JO Hambro UK Equity Income Y, Lazard Global Equity Income C and Premier Miton UK Multi-Cap Income B.

Fund	Discrete Annual Performance % up to 31/12					Yield*
	2018	2019	2020	2021	2022	
Artemis Global Income I Inc	-12.5	16.2	0.4	26.5	-2.5	4.3
Guinness Global Equity Income Y Dis GBP	0.7	21.2	8.1	23.4	2.1	2.2
M&G Global Dividend I Inc	-7.8	18.8	9.8	13.7	4.2	1.9
Schroder Asian Income Z Inc	-4.7	12.0	13.5	6.5	0.2	4.5
TB Evenlode Global Income B Inc GBP	1.8	24.3	3.5	23.0	-6.4	2.1
VT Gravis UK Infrastructure Income I Inc GBP	1.8	19.4	-3.4	11.0	-3.5	4.8

All statistics are quoted 'bid to bid', or it's OEIC equivalent (in both cases with net dividends reinvested) to 31st December 2022. Where funds have less than a five year record, the periods quoted are those in respect of complete calendar years only. Past performance is not necessarily a guide to future performance and may not be repeated. The value of an investment, and any income from it, can fall as well as rise as a result of market and currency fluctuations and you may not get back the original amount invested. Investors electing to receive an annual income should be aware that the dividends (on which the investor's income is based) are not guaranteed. The above funds' annual management charges are charged to capital. This has the effect of increasing the distribution and constricting the funds' capital performance to an equal extent.

Previously we have always used the bundled share class when presenting performance statistics as these included all costs. As the bundled share class is no longer available, all performance figures are representative of the new 'clean' share class that do not include any of the administration charges detailed on page 28.

**Historic yields are not indicative of future yields. As at 31st December 2022.*



The Equity Income Portfolio

■ **Artemis Global Income I Inc**
Manager: Jacob de Tusch-Lec

Date of Inception
July 2010

SEDOL
B5N9956

Managed since launch by Jacob de Tusch-Lec, this fund seeks to grow both the income and capital over a five year period. The fund has a focused approach typically holding between 60-80 stocks. The portfolio includes a mixture of mega cap which provides investors with a diversified portfolio compared to others in the global equity income sector.

■ **Guinness Global Equity Income Y Dis GBP**
Managers: Matthew Page & Dr Ian Mortimer

Date of Inception
December 2010

SEDOL
BVYPP13

The fund is designed to provide investors with exposure to global equities through a high conviction (typically only investing in just 35 companies), low turnover portfolio of consistently profitable dividend-paying companies. The aim is to provide a balance in the benefits of diversification while allowing each investment to add meaningfully to performance.

■ **M&G Global Dividend I Inc**
Manager: Stuart Rhodes

Date of Inception
July 2008

SEDOL
B39R2R3

The fund has three main aims; deliver an income that increases every year, an income that is above that of the index over any five year period and finally a higher total return than that of the index over any five year period. The fund manager aims to create a diversified portfolio with exposure to a broad range of countries and sectors.

■ **Schroder Asian Income Z Inc**
Manager: Richard Sennitt

Date of Inception
May 2011

SEDOL
B559X85

Manager Richard Sennitt has over 20 years, experience covering Asia ex Japan and is supported by Schroder's team of 36 analysts who are based in key countries in the region. The fund has a strong long term performance record and has previously provided downside protection and lower volatility.

■ **TB Evenlode Global Income B Inc GBP**
Managers: Ben Peters & Chris Elliott

Date of Inception
November 2017

SEDOL
BF1QNC4

This global equity income fund invests in market-leading businesses across a range of sectors. The fund has an emphasis on sustainable real dividend growth. The managers prefer to hold investments for long periods and thus have a low portfolio turnover. The fund focuses on larger companies.

■ **VT Gravis UK Infrastructure Income I Inc**
Managers: Valu-Trac Investment Management

Date of Inception
January 2016

SEDOL
BYVB3Q6

The main aim of this fund is to provide a regular income, preserve capital and protect against inflation. The fund has no particular emphasis on any industry or economic sector. The fund is exposed to a number of "mega trends" including the energy transition, ageing demographics and digitalisation.

**A client investing in any of the above funds via this brochure will pay
NO INITIAL CHARGE.**



For those investors not in need of an immediate income, we recommend a portfolio based on an internationally diversified selection of unit trusts/OEICs.

Over the years we have maintained a consistent stance on the most effective approach for clients who are investing for capital growth. For growth investors, the key elements of diversification and patience are as valid today as they were ten, twenty and thirty years ago. It will doubtless be the same in the years and decades ahead. To obtain a truly international spread, investors should invest in different geographical markets (such as Europe, Asia and emerging markets).

Whilst we continue to recommend funds with exposure to emerging markets, we would caution that these funds are traditionally more volatile than the established markets of the Western World. Nevertheless, we believe that experiencing periods of extreme volatility is a price worth paying in return for better long-term returns.

Fund	Discrete Annual Performance % up to 31/12				
	2018	2019	2020	2021	2022
Artemis Global Select I Acc	-3.2	26.6	16.7	18.9	-10.8
JPM Natural Resources C Acc	-9.7	12.2	0.0	22.9	33.0
LF Lightman European R Acc	6.0	6.0	6.2	17.0	11.0
Liontrust Global Equity X Acc	-3.7	21.1	27.8	11.7	-11.0
M&G Global Themes I Acc GBP	-9.4	27.1	11.8	22.1	-2.1
Schroder Global Recovery Z Acc	-8.1	17.9	-7.3	23.9	1.6

All statistics are quoted 'bid to bid', or its OEIC equivalent (in both cases with net dividends reinvested) to 31st December 2022. Past performance is not necessarily a guide to future performance and may not be repeated.

The value of an investment, and any income from it, can fall as well as rise as a result of market and currency fluctuations and you may not get back the original amount invested. Some of the funds listed above invest in emerging markets or Pacific Rim economies. These investments are more volatile and as such, they expose the investor to greater risks than mature markets such as the UK. These risks include currency movements and exchange control restrictions, as well as political and economic instability in the countries concerned. In addition, under certain circumstances investors may suffer if the underlying investments become illiquid, or experience other problems due to the underdeveloped nature of the securities markets in some emerging countries.

Previously we have always used the bundled share class when presenting performance statistics as these included all costs. As the bundled share class is no longer available, all performance figures are representative of the new 'clean' share class that do not include any of the administration charges detailed on page 28.

■ **Artemis Global Select I Acc**
Managers: Simon Edelston, Alex Illingworth & Rosanna Burcheri

Date of Inception
June 2011

SEDOL
B568S20

The Artemis Global Select Fund aims to grow real wealth by investing in high-quality stocks worldwide, companies with strong positions in their markets, excellent balance sheets and sustainable pricing power. A disciplined approach to valuation ensures that the managers exercise patience, investing only when they believe the time is right.

■ **JPM Natural Resources C Acc**
Managers: Christopher Korpan & Veronika Lysogorskaya

Date of Inception
June 1965

SEDOL
B88MP08

The Fund aims to provide capital growth over the long-term (5-10 years) by investing at least 80% of the fund's assets in the shares of companies throughout the world, engaged in the production and marketing of commodities. A lack of investment due to years of lower pricing should lead to low supplies of many commodities leading to price appreciation of the underlying investments within the fund.

■ **LF Lightman European R Acc**
Manager: Rob Burnett

Date of Inception
March 2019

SEDOL
BGPFJN7

The manager Rob Burnett has managed European equity portfolios since 2005. The fund has a concentrated portfolio of approximately 40-50 holdings. The fund seeks to invest in undervalued companies with positive operational momentum. The fund performed well during a tough 2022 and the manager believes the fund can successfully navigate complex markets in the year to come.

■ **Liontrust Global Equity X Acc**
Managers: Tom Record, Hong Yi Chen & Tom Morris

Date of Inception
June 2014

SEDOL
BN31TC5

This unique fund has three fund managers with complementary styles which produces one dynamic portfolio. The managers look for uncertainty which, hopefully, provides them with opportunities to outperform the average fund. This often leads to identifying stocks where the long-term risk/reward is jarringly skewed to the upside. The fund can invest in both developed and emerging markets.

■ **M&G Global Themes I Acc GBP**
Managers: Alex Araujo & Stuart Rhodes

Date of Inception
May 2004

SEDOL
B4WV2P7

The fund manager aims to identify themes arising from long-term structural shifts, changes or trends. Stocks that can benefit from these themes are then selected on the basis of their quality, growth and valuation.

■ **Schroder Global Recovery Z Acc**
Managers: Andrew Lyddon & Nick Kirrage

Date of Inception
October 2015

SEDOL
BYRJXL9

The Schroder Global Recovery Fund focuses on businesses that have suffered a setback in either profits or share price, but where long-term prospects are believed to be good and, therefore, potential shareholder returns are attractive. This style of investing's major strength is the disciplined focus on buying attractively valued, out-of-favour companies at all stages in the investment cycle. Holding value stocks in a portfolio is key to diversifying from growth stocks and future-proofing investment portfolios against varying market cycles.

**A client investing in any of the above funds via this brochure will pay
 NO INITIAL CHARGE.**

2019 saw the introduction of annual cost and charges information being sent to all investors.

Whilst the majority of investors knew how much they were paying their intermediary and platform, many were unaware of the fees taken by the actual fund managers.

Now that this information has become more readily available, it allows us to pressure fund managers to reduce their annual fees taken from the fund. We suspect many fund managers will resist this demand and, therefore, we have created a diversified portfolio that adheres to all our usual criteria but with the added requirement that the annual fees are dramatically lower than their peer average. Overleaf we have highlighted the annual fee charged by each fund manager on these funds. For more information see the article in our Talking Shop Autumn 2019 edition.

Fund	Discrete Annual Performance % up to 31/12				
	2018	2019	2020	2021	2022
Fidelity Index Emerging Markets P Acc	-9.5	13.6	14.2	-1.8	-10.1
Fidelity Index UK P Acc	-9.6	19.0	-9.8	18.3	0.4
Fidelity Index World P Acc	-2.9	22.9	12.4	23.1	-7.7
HSBC Japan Index C Acc	-8.7	15.4	10.6	2.3	-5.6
Legal & General Pacific Index I Acc	-7.3	14.9	17.1	7.9	-1.0
Vanguard FTSE UK Equity Income Index Acc	-11.3	19.5	-15.7	18.9	7.7

All statistics are quoted 'bid to bid', or its OEIC equivalent (with net dividends reinvested) to 31st December 2022. Past performance is not necessarily a guide to future performance and may not be repeated. The value of an investment, and any income from it, can fall as well as rise as a result of market and currency fluctuations and you may not get back the original amount invested. Some of the funds listed above invest in emerging markets or Pacific Rim economies. These investments are more volatile and as such they expose the investor to greater risks than mature markets such as the UK. These risks include currency movements and exchange control restrictions, as well as political and economic instability in the countries concerned. In addition, under certain circumstances investors may suffer if the underlying investments become illiquid, or experience other problems due to the underdeveloped nature of the securities markets in some emerging countries.

Previously we have always used the bundled share class when presenting performance statistics as these included all costs. As the bundled share class is no longer available all performance figures are representative of the 'clean' share class that do not include any of the administration charges detailed on page 28.

■ **Fidelity Index Emerging Markets P Acc**
Manager: Geode Capital Management LLC

Date of Inception
March 2014

SEDOL
BHZK8D2

The fund is indexed to the MSCI Emerging Markets Index which captures large and mid-cap representation across Emerging Market countries.

■ **Fidelity Index UK P Acc**
Manager: Geode Capital Management LLC

Date of Inception
January 1996

SEDOL
BJS8SF9

This fund aims to achieve long term capital growth by closely matching the performance of the FTSE All-Share Index. The fund will hold the larger company shares that represent the benchmark index and hold a selection of smaller capitalised company shares to align the fund as closely as possible to the benchmark index.

■ **Fidelity Index World P Acc**
Manager: Geode Capital Management LLC

Date of Inception
December 2012

SEDOL
BJS8SJ3

The fund is managed to track the performance of the MSCI World Index. While the fund is designed to replicate the characteristics of the index, it may not necessarily hold all the company shares that make up the index, or hold shares in exactly the same weightings as the index. The costs that the fund incurs mean that its returns may not match the combined performance of the shares included in the index.

The Fidelity Funds are managed by Geode Capital Management LLC, which is based in Boston (US) and is a leading specialist in the management of index-based strategies.

■ **HSBC Japan Index C Acc**
Manager: HSBC Global Asset Management

Date of Inception
January 1989

SEDOL
B80QGN8

The fund's investment objective is to provide long term capital growth by matching the capital performance of the FTSE Japan Index by investing in companies that make up the index. Japanese shares are currently trading on valuation levels lower than those in the United States.

■ **Legal & General Pacific Index I Acc**
Manager: LGIM Index Management Team

Date of Inception
February 1997

SEDOL
BOCNGY2

The objective of this fund is to provide growth by tracking the performance of the FTSE World Asia Pacific ex Japan Index.

■ **Vanguard FTSE UK Equity Income Index Acc**
Manager: Vanguard Equity Index Group

Date of Inception
June 2009

SEDOL
B59G4H8

The fund seeks to track the FTSE U.K. Equity Income Index. The fund employs an indexing investment strategy designed to achieve a result consistent with the replication of the index by investing in all, or a representative sample of, the securities that make up the index, holding each stock in approximate proportion to its weighting in the Index.

Fidelity Index Emerging Markets P	Fund Ongoing Charges	0.20%
Fidelity Index UK P	Fund Ongoing Charges	0.06%
Fidelity Index World P	Fund Ongoing Charges	0.12%
HSBC Japan Index C	Fund Ongoing Charges	0.14%
Legal & General Pacific Index I	Fund Ongoing Charges	0.19%
Vanguard FTSE UK Equity Income Index	Fund Ongoing Charges	0.14%

**A client investing in any of the above funds via this brochure will pay
 NO INITIAL CHARGE.**

There is no doubt that 2022 was a tough year for ESG funds. Rising inflation and the war in Ukraine have clearly had an impact. However, it was not all doom and gloom as new laws introduced in America and Europe will influence the ESG market over the long term.

America has introduced the Inflation Reduction Act of 2022 which will invest large amounts into energy and climate reform. Whilst, Europe have introduced the Corporate Sustainability Reporting Directive that will address how companies report their ESG data.

We continue to believe in the ESG story but there are still many questions to still be answered within the industry. Positive steps are being made with new laws and regulations being implemented and devised. But as mentioned in our 2021 ESG article, research by investors will be key in determining whether a fund fits their own ethical criteria.

Fund	Discrete Annual Performance % up to 31/12				
	2018	2019	2020	2021	2022
CT Responsible Global Equity 2 Acc	-3.7	29.4	20.8	20.3	-13.1
Fidelity Sustainable Global Equity Income W Acc	-3.3	24.0	21.0	23.6	-3.1
Fundsmith Sustainable Equity I Acc	4.5	23.4	18.0	23.2	-9.7
M&G Global Listed Infrastructure I Acc	1.1	31.4	1.3	15.4	3.3
Stewart Investors Asia Pacific Leaders Sustainability B Acc	5.4	3.8	24.2	12.9	9.0
Trojan Ethical Income X Acc	-	-	-	12.3	-11.1

Where funds have less than a five year record, the periods quoted are those in respect of complete calendar years only.

All statistics are quoted 'bid to bid', or its OEIC equivalent (in both cases with net dividends reinvested) to 31st December 2022. Past performance is not necessarily a guide to future performance and may not be repeated.

The value of an investment, and any income from it, can fall as well as rise as a result of market and currency fluctuations and you may not get back the original amount invested. Some of the funds listed above invest in emerging markets or Pacific Rim economies. These investments are more volatile and as such, they expose the investor to greater risks than mature markets such as the UK. These risks include currency movements and exchange control restrictions, as well as political and economic instability in the countries concerned. In addition, under certain circumstances investors may suffer if the underlying investments become illiquid, or experience other problems due to the underdeveloped nature of the securities markets in some emerging countries.

Previously we have always used the bundled share class when presenting performance statistics as these included all costs. As the bundled share class is no longer available, all performance figures are representative of the new 'clean' share class that do not include any of the administration charges detailed on page 28.

■ **CT Responsible Global Equity 2 Acc****Managers: Jamie Jenkins & Nick Henderson****Date of Inception**
October 1987**SEDOL**
3314504

Established in 1987, the fund aims to hold around 40 to 60 companies. The fund has seven main sustainability themes: connect and protect (opportunities based on technological advances), digital empowerment, energy transition, health and well-being, resource efficiency, sustainable cities, and sustainable finance.

■ **Fidelity Sustainable Global Equity Income W Acc****Manager: Aditya Shivram****Date of Inception**
January 2004**SEDOL**
3420456

The fund aims to achieve income and long-term capital growth from a portfolio primarily made up of equity securities issued by companies throughout the world. The fund is part of the Fidelity Sustainable Family of Funds and adopts a Sustainable Focused strategy investing in securities deemed to maintain sustainable characteristics.

■ **Fundsmith Sustainable Equity I Acc****Manager: Terry Smith****Date of Inception**
November 2017**SEDOL**
BF0V6P4

Terry Smith has taken his approach, which has served him well through his highly reputable Fundsmith Equity fund, to the sustainable sector. Smith's philosophy is simple: invest in good companies, don't pay too much for them and then do nothing, holding on to good performing stocks forever, if possible.

■ **M&G Global Listed Infrastructure I Acc****Manager: Alex Araujo****Date of Inception**
October 2017**SEDOL**
BF00R92

From January 2023, Nicholas Cunningham will support fund manager Alex Araujo as his deputy to continue the funds strong performance over recent years. The fund incorporates sustainability considerations that are engrained in the investment process. Overall, the portfolio will consist of 40 to 50 companies covering three key areas of the sector; economic, social and evolving infrastructure.

■ **Stewart Investors Asia Pacific Leaders Sustainability B Acc****Manager: David Gait & Sashi Reddy****Date of Inception**
December 2003**SEDOL**
3387476

Led by David Gait and Sashi Reddy who both run various other fund strategies at Stewart Investors. The fund is orientated towards large and mid-capitalisation companies that will benefit and contribute to society within the countries they reside.

■ **Trojan Ethical Income X Acc****Manager: Hugo Ure****Date of Inception**
February 2020**SEDOL**
BKTW4T3

The fund looks to hold around 30 to 50 companies within the portfolio that will have at least 60% invested into the UK. Hugo Ure who has managed the fund since 2016, has positioned the fund into defensive stock which should offer some protection in a difficult period.

**A client investing in any of the above funds via this brochure will pay
NO INITIAL CHARGE.**

The Equity Income Portfolio



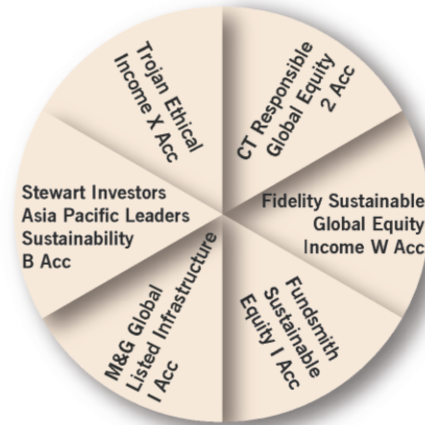
The Growth Portfolio



The Low Cost Portfolio



The ESG Portfolio



No Initial Charges

A client investing a lump sum or monthly in any of the funds or portfolios on this page will pay no initial charge.

No Switch Fees

For clients of ISA Ltd, all switches are now offered at a 0% switch fee. This means investors can move out of poor performing funds or rebalance their portfolio all at no switching cost. The free switch service is available online or via a switch form, available on our website or by request.

Important Information

The portfolios described on these pages are not managed for you. It will be your responsibility if you wish to switch or sell any particular fund.

ISA Ltd select the funds for these portfolios but it is up to you to decide whether the selection will suit your investment requirements. Returns cannot be guaranteed and your attention is drawn to the promoter's notice on page 32.

Q. Can I invest online?

Yes, AEGON investors see pages 23-24, FundsNetwork investors see pages 25-26. Please note, a debit card in your own name (**not credit card**) will be required to invest online.

Q. Can I transfer a cash ISA into a stocks and shares ISA? Yes, but...

You should ensure that you use the correct form(s) to avoid losing your ISA status.

Q. Can I make investments with ISA Ltd outside an ISA if I have already used my allowance for this year? Yes, but...

- Any income may be liable to Income Tax
- Any growth may be subject to Capital Gains Tax (subject to annual allowance when sold)

Q. Is there any limit to the amount I can invest outside an ISA?

No, but you should ensure that you retain a sufficient amount in cash for emergencies to avoid selling when markets are low.

Q. Can I transfer these investment funds into an ISA in subsequent years?

Yes, subject to the ISA allowance(s) for that year and you should ensure that you use the correct forms to avoid being out of the market for a long period.

Q. Can I invest monthly?

AEGON Investors

For anyone investing on a monthly basis a direct debit mandate must be completed.

FundsNetwork Investors must now complete this process online. Please contact us for assistance.

Q. Do I need to include any additional documents?

To comply with current Anti-Money Laundering regulation, we are required to verify the identity of the individual funding the application. We may also be required to verify your bank account details before any (income/withdrawal) payments can be made. We will endeavour to complete these checks electronically, however, if unsuccessful, we may request that you provide documentary evidence.

Q. I have a power of attorney; what documents do I need to supply?

There are very strict rules governing investments made via a power of attorney. Please contact us on the number below for the most up-to-date guidelines.

Q. Who do I contact if I have any queries?

We can be contacted on **01509 670918** or via e-mail at enquiries@isa-ltd.co.uk

Saving money on the cost of any investment should not be the overriding consideration. Clearly there is no point in saving £300 on a £20,000 ISA investment if the fund chosen is of such poor standard that it underperforms by, say, several thousand pounds in subsequent years. Lower fees are only worth taking if you are convinced that the quality of both the investment manager and the intermediary you use are as good as any in the market.

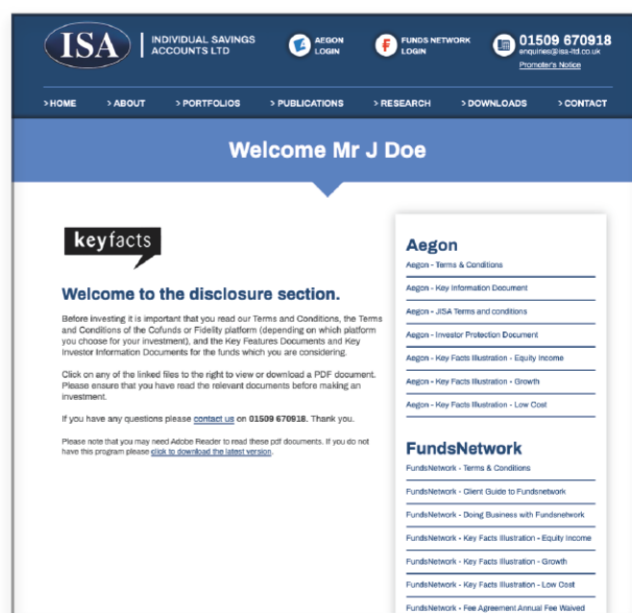
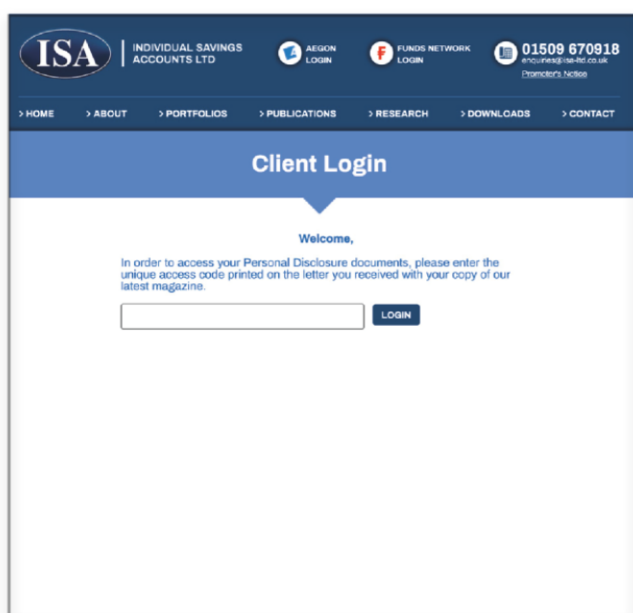
Whilst we cannot pass an objective opinion on the latter, we do consider that the funds we select for our recommendations are amongst the better opportunities in the market today. The ISA Ltd's Growth Portfolio has been ranked in the top three portfolios available in the UK, testament to our rigorous selection process.

If you decide to invest via this publication or our website www.isa-ltd.co.uk it is essential that you read the relevant Key Features Documents before investing. These documents include the Key Features, Key Investor Information Document (KIID) and the Terms and Conditions for AEGON/FundsNetwork.

The purpose of these documents are to provide, in a clear and concise way, the important information about the product and funds on offer via this publication.

There are two ways to access this information:

1. Enclosed with this brochure is a letter providing a password which will allow you to access the necessary documents online and store for future reference. Simply go to www.isa-ltd.co.uk/disclosure and enter your personalised password. The password is for you to access your disclosure documents only, it will not give you access to your AEGON/FundsNetwork account online. If you wish to access your account via the web please contact our office.



2. If you would prefer a paper version of the Key Features documents and Terms & Conditions you can either e-mail us at enquiries@isa-ltd.co.uk or telephone **01509 670918** requesting them.

Once you have referred to the Key Features and are happy with the investment you are making, simply complete the application form (AEGON) enclosed with this brochure or alternatively you can invest online via our website www.isa-ltd.co.uk (see pages 23-24). FundsNetwork now insist that all new investments and switches are completed online. If you are unhappy with this restriction, please contact us to discuss alternative ways to invest.



Online investing:

1. Go to www.isa-ltd.co.uk
2. Select "AEGON LOGIN"
3. Click to Tick 'I confirm I have read the Promoter's Notice including Terms of Business, Key facts of ISA Ltd and the relevant Key Features document'.
4. Select either **NEW CUSTOMER** or **EXISTING CUSTOMERS** option

If you are a NEW CUSTOMER follow the steps below:

1. You will be transferred to 'Individual Savings Account Dashboard' page.
2. Select the "Purchase a stocks and shares ISA" link in the New Customer box.
3. You will be transferred to a new page "Stocks and Shares Individual Savings Accounts." Read the information then select "Apply now"

Begin

4. Read 'Before you begin' Click to Tick 'I've read all of the information above including the key features and terms and conditions and want to continue with my application'. Select 'Start your application' to proceed.*You will require your National Insurance Number and bank account details*.

About You

5. Enter your personal details. Gender, Name, Email address, Date of birth, National Insurance Number, Nationality and Postcode. Click 'Find address' or fill in manually.
6. Select to Tick 'I'm not a robot'.
7. Select 'Payment details' to proceed.

Payments

8. Choose to make an initial one-off payment, set up regular payments or a combination of both.
9. Initial Payment requires a one off amount payable by Debit Card, Cheque or Bank Transfer. Select the 'Source of wealth' from the drop down box.
10. Monthly Payments are collected by direct debit. Type the amount you wish to pay monthly. Select the Day of the month you wish the monies to be collected from the 'Day of the month payment collected?' drop down box. Select the 'Source of wealth' from the drop down box.*Making sure it is within your £20,000 ISA annual allowance*.
11. Enter your Bank Account details. Full Name, Bank Account Number and Sort Code. *Building Society roll number optional*.
12. Click 'Select Funds' to proceed.

Funds

13. Select which funds you want to invest in, and how much you want to hold in each one.
14. Select 'Add new Fund'.
15. Select 'All Funds' from the 'Select from all funds or advisor panel' drop down box.
16. Type the name, SEDOL, ISIN or Citicode of the fund you wish to add. Search results are displayed below. When you have found the correct fund you wish to invest in it can be added to your list of funds by clicking on the Purple Plus button displayed in the top right.
17. Repeat for all funds you wish to add.
18. Add in the amount you wish to invest by indicating the percentage you want to allocate to each fund, ensuring the total is 100%.
19. Select 'I confirm I have read and understood the KIID for each fund listed above and would like to buy these funds'.
20. Select 'Review and Confirm' to proceed.

Confirm

21. Review and confirm the important details, document and declarations. After reviewing the information, select 'I confirm I've read the important information documents, including the KIID for each selected fund, the declaration and I apply for an Aegon ISA and, where relevant, an Aegon GIA, on the basis set out above'.
22. Select 'Submit application' to proceed.

Pay

23. Please provide your card details and select 'Make Payment' to proceed.
24. Success
25. If you have selected to pay by bank transfer, after you have submitted your application one of the links will provide AEGON's bank details. If you are an existing client please use your ISA product number (beginning with an 8) as a reference. New clients should use their National Insurance Number.

If you are an **EXISTING CUSTOMER** and **HAVE NOT** activated your account follow the steps below:

1. You will be transferred to the Individual Savings Account Ltd Dashboard page. On the page select "setup your online access".
2. Read the 'Before you begin' and select 'Start' to proceed.
3. Enter your 10 Digit activation code, surname and Date of birth. (If you do not have a 10 digit activation code, please contact ISA Ltd)
4. Click 'Next' to proceed.

FundsNetwork investors must now invest online; if you would like to discuss alternative ways to invest please contact us on **01509 670918**. You can also invest online and benefit from our discounts and terms by going to **www.isa-ltd.co.uk** and click on the FundsNetwork fast login button.



For new clients to FundsNetwork:

1. Select FundsNetwork Login and then confirm that you have read the terms and conditions by clicking Accept.
2. This will take you to the FundsNetwork site; from here please complete all personal details and select a username and password then click next.
3. Select how you wish to fund your account and add funds via your debit card.
4. Once the money has been added, to invest choose invest now and select your account.
5. From here you can add investments. Use the search function to find your required funds and click on the plus sign to add. Choose all funds you wish to invest in and then select done.
6. From here, allocate how much you wish to invest in each particular fund and once done, click buy.
7. To complete the transaction, you need to confirm that you have read the “Doing Business with Fidelity” document (incorporating the Fidelity Client Terms), the Key Information Document and Illustrations by clicking Place Order.
8. Print the confirmation screen containing the reference number.

Fund Name	FundsNetwork Codes	
	Acc	Inc
Artemis Global Income I	ATGBA	ATGBI
Guinness Global Equity Income Y	GUGEA	GUGEI
M&G Global Dividend I	MGLVA	MGLVI
Schroder Asian Income Z	SCAAZ	SCAIZ
TB Evenlode Global Income B	TBGBA	TBGBI
VT Gravis UK Infrastructure Income I	VTUIA	VTUII
Artemis Global Select I	ATSIA	-
JPM Natural Resources C	SPNRA	SPNRI
LF Lightman European R	LFERA	-
Liontrust Global Equity X	MJEXA	-
M&G Global Themes I	MGBSA	MGBSI
Schroder Global Recovery Z	SZGRA	SZGRI
Fidelity Index Emerging Markets P	PIEMA	PIEGI
Fidelity Index UK P	PIUKA	PIUKI
Fidelity Index World P	PIWOA	PIWOI
HSBC Japan Index C	HCJIA	HCJII
Legal & General Pacific Index I	LGPXA	LGPXI
Vanguard FTSE UK Equity Income Index	VAFIA	VAFAI
CT Responsible Global Equity 2	FCSIT	FCSTI
Fidelity Sustainable Global Equity Income W	WSGEA	-
Fundsmith Sustainable Equity I	FDSEA	FDSEI
M&G Global Listed Infrastructure I	MGLIA	MGLII
Stewart Investors Asia Pacific Leaders Sustainability B	FTALB	FTABI
Trojan Ethical Income X	TJEXA	TJEXI

For existing FundsNetwork clients:

1. Enter your FundsNetwork account number, select Manage My Account and confirm you have read the Terms and Conditions by clicking Accept.
2. This will take you to the FundsNetwork site, if you have previously registered online then log in here using your username and password.
3. If you have not previously registered then click register for online access now and complete the registration process.
4. Once logged in you can view your account(s). To invest you will need to add money to your account first by clicking add cash.
5. Once added, click invest now and then select which account you would like to add to.
6. From here, you can add investments. Use the search function to find your required funds and click on the plus sign to add. Choose all funds you wish to invest in and then select done.
7. From here, allocate how much you wish to invest in each particular fund and once done, click buy.
8. To complete the transaction, you need to confirm that you have read the Doing Business with Fidelity document (incorporating the Fidelity Client Terms), the Key Information Document and Illustrations by clicking Place Order.
9. Print the confirmation screen containing the reference number.

Please be aware that in order to invest online, you will require a debit card (not credit card) in your own name. All online applications and paper-based applications will receive the same levels of discount.

*From Sept 1st 2019 all AEGON investors have benefitted from a reduced **AEGON** annual fee of 0.20%. This is now 20% cheaper than the FundsNetwork annual fee of 0.25%.*

*If you would like to discuss re-registering your funds over to **AEGON** at no cost, please contact us on enquiries@isa-ltd.co.uk or telephone **01509 670918**.*

Lump Sum and Monthly Investors (AEGON)

AEGON Dual Year Application Form – Pages 29-30.

This form allows you to invest both lump sums and monthly investments in the 2022/23 and 2023/24 tax year. The form covers all four portfolios detailed in this publication and allows you to select your own funds.

Monthly Investors (AEGON)

For anyone investing on a monthly basis, a direct debit mandate should be completed ('Investment by Direct Debit') on page 31.

Pick Your Own ISA

Clients who wish to construct their own portfolio from the full list of options on offer can either invest online

(www.isa-ltd.co.uk) or via the form on pages 29-30. If you require additional forms, please contact us on **01509 670918** or enquiries@isa-ltd.co.uk.

Q. Who do I make the cheque payable to?

Payment can be made by cheque or BACS transfer. Cheques should be made payable to "AEGON". Any cheque alterations must have a full signature against them, not just initials.

BACS payments should be made directly to AEGON. Please use either the wrapper ID (the eight-digit number beginning with 8 shown on your statement) or your National Insurance number as the payment reference. Not using a reference can delay the payment reaching your AEGON account. Please contact us and we can provide the account details for making the payment.

Note: Payments into an ISA can only be made from a bank account in the name of the ISA holder, or from a joint account held with a partner. Third party payments can only be accepted for a Junior ISA or a General Investment Account.

Please contact us if you are unsure of the correct procedure.

Q. Where do I post my application?

Please post your application form and cheque to: Individual Savings Accounts Ltd, 16 High Street, Kegworth, Derby, DE74 2DA.

Application Form Checklist (AEGON:Cofunds Only)

Prior to posting your application form to us, have you:

- ☐ 1. Provided your National Insurance Number?
- ☐ 2. Supplied your date of birth?
- ☐ 3. Completed the Direct Debit mandate?
(Applicable to monthly savings only.)
- ☐ 4. Completed the box confirming you are a UK resident and not a US Citizen?
- ☐ 5. Signed and dated the application?
- ☐ 6. Included your Bank/Building Society details (this is for income and redemption payments)?
- ☐ 7. Enclosed your personal cheque payable to 'AEGON'?

FundsNetwork investors must now invest online; if you would like to discuss alternative ways to invest, please contact us on **01509 670918**.

We have been helping investors reduce the upfront costs of their PEPs and ISAs for 30 years. We have worked through all the changes in regulations during this time and continue to communicate, explain and implement the latest rule changes and help our clients to make the transition to the new charging structures and clean share classes.

As a Charity owned business, we have reduced our charges to benefit existing long term clients and continue to make contributions for the benefit of charitable causes. We are aware that many companies have announced charging structures designed to attract new customers. We will only reduce our charges to a level that is sustainable in the future and capable of maintaining an acceptable level of service, whilst rewarding existing long term investors.

We do not offer a low charge and then charge you more for each additional fund transaction, nor do we charge for selling funds, monthly investments or re-investing dividend income. We do not charge extra for paper statements or contract notes. There is no charge for probate valuations, stock transfers or explaining the probate process, nor is there any extra charge for transferring your funds or account closures. We do not entice you to transfer funds from another broker at no charge and then charge you to transfer them out later. The table below confirms we just have a simple charging structure to make your life easier.

We do not charge extra for any of the following:

Ad hoc paper statements	✓	Paper statements	✓
Duplicate tax certificates	✓	Payment by cheque	✓
No exit fees	✓	Probate valuation	✓
Investing via direct debit	✓	Registration of legal documents	✓
Online dealing	✓	Re-investing income	✓
Paper contract notes	✓	Sale of investments	✓

Total charge when investing via AEGON (including AEGONs discounted annual charge):

0.67% on investment amounts up to £25,000. A saving of 10.66%*
 0.62% on investment amounts between £25,000 – £50,000. A saving of 17.33%*
 0.57% on investment amounts between £50,000 – £100,000. A saving of 24%*
 0.52% on investment amounts between £100,000 – £150,000. A saving of 30.66%*
 0.47% on investment amounts between £150,000 – £250,000. A saving of 37.33%*
 0.42% on investment amounts between £250,000 – £500,000. A saving of 44%*
 0.40% on investment amounts over £500,000. A saving of 46.66%*

For example, a client with a £120,000 portfolio would pay a blended rate of 0.59%. A saving of 21%*

Our role is to provide information on the options available, guidance on the process of charging, be available to answer questions when clients need help and to make them familiar with the new rules and charging structures.

As always our aim is to do this by offering clients the freedom to decide and choose the type of service most appropriate for them at a reasonable cost, rather than restricting their choice to an internet only service or making excessive charges for transactions or documents.

If you require further information, please contact us on 01509 670918 or enquiries@isa-ltd.co.uk

FundsNetwork terms are available on request.

* Based on the standard 0.75% annual administration charge of a bundled fund.

Dual Tax Year Investment ISA Application

The ISA allowance for all investors is £20,000 for the 2022/2023 & 2023/2024 tax year.

Please complete this application form using black ink and BLOCK CAPITALS and return to: ISA Ltd, 16 High Street, Kegworth, Derby, DE74 2DA

You must have been provided with ISA Ltd's Terms of Business, an illustration, terms and conditions AEGON ISA key features, AEGON platform terms and conditions, Key Investor Information document (KIID) for each fund you're investing in before completing this form. If you haven't, please contact us on 01509 670918 to request an illustration.

1 Personal details (please complete this section in full)

Existing AEGON Client Reference		
Mr/Mrs/Ms/Miss/Other		
Surname		
Full first name(s)		
Male ☐	Female ☐	Date of Birth
National Insurance Number		
If you don't have a National Insurance Number, please tick here		
Please read the following sentence and confirm by ticking the box if applicable. If you can't confirm and tick the box, please complete the Individual Self-Certification Form that can be issued to you by your intermediary.		
I confirm that I am solely UK resident for tax purposes and not a US citizen		

2 Funding your investment (tick all that apply)

☐ Cheque (made payable to AEGON , in the name of the person funding the investment)	Amount £	☐ Cash From GIA	Amount £
☐ Monthly Direct Debit (please ensure you complete the Investment by Direct Debit instruction on page 31)		☐ BACS payment	

3 Nominated bank account

Complete this section to set up a new nominated bank account. We'll use the details below to pay any future income/withdrawals to.

Name of account holder	Bank/Building Society Account Number	Branch Sort Code
		- -
	Building Society Roll Number	

4 Investment selection

For further details about the available funds, please refer to the Key Investor Information Documents (KIIDs) and/or Fund Key Features Document.

I've included a separate list of funds with this form ☐ or I've listed funds below ☐

I've included a separate list of funds with this form ☐ or I've listed funds below ☐		2022/2023 tax year		2023/2024 tax year	
Fund manager, fund name and share class	Type of unit/share (delete as appropriate) ¹	Lump sum £100 per fund (minimum)	New monthly saving £50 per fund (minimum)	Lump sum £100 per fund (minimum)	New monthly saving £50 per fund (minimum)
(example) World Equity Z Fund	N/A	£	£	£	£
Equity Income Portfolio	ACC/INC	£	£	£	£
Growth Portfolio	ACC/INC	£	£	£	£
Low Cost Portfolio	ACC/INC	£	£	£	£
ESG Portfolio	ACC/INC	£	£	£	£
	ACC/INC	£	£	£	£
	ACC/INC	£	£	£	£
Cash Reserve (this will be included as part of your ISA allowance and not placed into your cash account)		£	£	£	£
AEGON Cash Account (this will be placed into your cash account and isn't included as part of your ISA allowance)		£	N/A	£	N/A
TOTAL AMOUNT		£	£	£	£

¹**ACC/INC**—if you don't specify ACC or INC in this column, and don't complete Section 5, AEGON will invest into accumulation units/shares where available.

4A. NEW MONTHLY SAVING (please tick one of the following options)

Start as soon as possible² (default) – we'll aim to collect your first payment on the 25th of this month

☐

Specify a month – we'll collect your first payment on the date you provide

☐

25 / ____ / ____

² Depending on when we receive your application, we may not collect until the 25th of the following month.

5 Income (please tick one of the following options)

The option you choose will be applied to all income units/shares you hold within this product.

Retain in fund (default) – reinvest any income back into the fund

☐

Consolidated monthly income – pay any income to my bank account on a monthly basis

☐

Cash Account – pay any income into my Cash Account within the product

☐

If you already hold income units/shares within this product and you don't tick one of the boxes above, we'll apply your existing income option.

6 Service charge (for intermediary use only)

Service charge model name

047 SDE TIERED

Annual service charge

0.47%

VAT⁴

☐ Yes

☒ No

7 Declaration and authorisation

7A. I declare that

In this declaration: 'I', 'me', 'you', 'your' or 'my' refers to you, the customer named in section 1, and 'Aegon', 'we' or 'our' refers to Cofunds Limited.

General declaration

10.1 I acknowledge that Aegon will rely on the information contained in the following documents as they form the basis of the contract(s) being applied for:

- ISA Ltd's terms and conditions.
- this application form and any additional application forms,
- the declarations given in this section 7 and any other declarations made when applying for an Aegon ISA, and where relevant, an Aegon GIA,
- the first contract note for the Aegon ISA and, where relevant, the first contract note for the Aegon GIA, and
- the Aegon Platform terms and conditions.

I confirm that I have had the opportunity to read these documents carefully (other than the first contract note(s) which will be given to me in accordance with the Aegon Platform terms and conditions), along with the key features document(s), my personal illustration for the Aegon ISA, key investor information document(s) and the declarations in this application, before completing this application process.

10.2 I confirm that I have had the opportunity to read the Aegon UK Retail Order Execution Policy and I agree to its terms.

10.3 I confirm that I am habitually resident in the United Kingdom.

10.4 I accept that Aegon & ISA Ltd has not and will not assess my suitability for the Aegon ISA, and where relevant an Aegon GIA, or any investment decisions I make. This means that I will not benefit from the protection of the Financial Conduct Authority's rules on assessing suitability in relation to Aegon & ISA Ltd.

I declare that:

10.5 I apply to subscribe for a stocks and shares ISA for the tax year 2022/2023 and each successive year until further notice.

10.6 I apply for an Aegon ISA, and where relevant an Aegon GIA, and services outlined in the application and agree to be bound by the Aegon Platform terms and conditions.

10.7 All subscriptions made, and to be made, to the Aegon ISA belong to me.

10.8 I am 18 years of age or over.

10.9 Except where allowed by legislation, I have not subscribed/made payments, and will not subscribe/make a payment more than the overall subscription limit in total to any combination of permitted ISA types in the same tax year.

10.10 Except where allowed by legislation, I have not subscribed, and will not subscribe, to another stocks and shares ISA in the same tax year that I subscribe to this stocks and shares ISA.

10.11 I am resident in the United Kingdom for tax purposes or, if not so resident, either perform duties, which by virtue of Section 28 of Income Tax (Earnings and Pensions) Act 2003 (Crown employees serving overseas), are treated as being performed in the United Kingdom, or I am married to, or in civil partnership with, a person who performs such duties. I will inform Aegon if I cease to be so resident or to perform such duties or be married to, or in civil partnership with, a person who performs such duties.

10.12 I agree to the Aegon ISA and, where relevant, the Aegon GIA terms and conditions.

10.13 I agree that any direct debit instructions in the application will continue into subsequent tax years until I tell Aegon to stop taking payments.

10.14 The information supplied in this application, and any supplementary forms related to it, including transactional data, is correct and complete to the best of my knowledge and belief, I am aware that it is a serious offence to knowingly provide false or misleading information on the application.

10.15 I confirm that, if I have not received face to face advice from ISA Ltd in connection with this application, I have received and had the opportunity to read the key features document, illustration, key investor information document(s) and the Aegon Platform terms and conditions that are relevant to this application.

10.16 Where regulations allow, I nominate my appointed intermediary to receive correspondence in relation to my investments. This instruction will remain in force unless my appointed intermediary has informed Aegon that they wish for this correspondence to be sent directly to me, or I no longer have an appointed intermediary to whom Aegon can send these.

10.17 Any payment into the Aegon ISA, or where relevant, the Aegon GIA, including contributions and transfers, will be placed in the appropriate cash facility. Thereafter, investments will be purchased in accordance with the investment instructions given by me or my appointed intermediary.

10.18 Where I am applying for an Aegon GIA, through self-certification I will provide details of all countries in which I am resident for tax purposes. If I do not provide these details, I will be reportable to HM Revenue & Customs (HMRC) as undocumented.

10.19 Where required to under UK law, Aegon can share information about you and your Aegon GIA to HMRC, who will then share that information with tax authorities in the relevant countries and territories.

10.20 Where I have requested Aegon to pay regular withdrawals from my Aegon ISA, if the sum total of the amount in the product's cash facility and the amount realised by this instruction does not meet the amount of the regular withdrawal request, I am aware that Aegon will sell the largest value investment to cover any shortfall.

10.21 I am aware that the Aegon ISA is not a flexible ISA and I cannot replace any amount taken, either as consolidated natural income or as a regular withdrawal, from it into any ISA without that replacement counting towards my ISA allowance for the current tax year. I authorise Aegon to:

10.22 Hold my cash, subscriptions, investments, interest, dividends and any other rights or proceeds in respect of those investments and any other cash.

10.23 Make on my behalf any claims to relief from tax in respect of any of my ISA investments.

10.24 Arrange any transfer of an existing ISA or GIA I hold with a different provider to my Aegon ISA, or Aegon GIA (as appropriate), as and when I request that Aegon do so.

10.25 Obtain details from my existing ISA Manager(s) or existing GIA provider(s) (as appropriate) and authorise the giving of any such details to Aegon.

10.26 Where regulations allow, accept investment and disinvestment instructions from my appointed intermediary and to accept instructions from my appointed intermediary with regard to all aspects of the running of the Aegon ISA, and where relevant, the Aegon GIA.

10.27 Make any payments specified by me to my appointed intermediary on my behalf from the Aegon ISA, (including any adviser or service charges set out in section 6) and where relevant, the Aegon GIA. I agree that these payments reflect the terms of the agreement I have entered into with my appointed intermediary.

The contract note will confirm the actual amount of the payment to be deducted and paid to my appointed intermediary. I agree that once any adviser charge has been deducted from my Aegon ISA, or Aegon GIA where relevant, Aegon cannot return it to me and I will have to discuss any refund of the adviser charge direct with my intermediary.

I confirm that I have received an illustration showing the impact of the charges.

Aegon is a brand name of both Scottish Equitable plc (No. SC144517) registered in Scotland, registered office: Edinburgh Park, Edinburgh EH12 9SE, and Cofunds Limited, Registered in England and Wales No.3965289, registered office: Level 43, The Leadenhall Building, 122 Leadenhall Street, London, EC3V 4AB. Both are Aegon companies. Scottish Equitable plc is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Cofunds Limited is authorised and regulated by the Financial Conduct Authority (FCA). Their FCA Financial Services Register numbers are 165548 and 194734 respectively.

Signature

X

Date

This form will be returned if it's not signed and dated.

Instruction to your bank or building society to pay by Direct Debit

You should complete this form in BLOCK CAPITALS and ballpoint pen.

Please complete this form and return it to:

Aegon Cofunds Administration
PO Box 17491
Edinburgh
EH12 1PB

Service user number

1 6 9 5 5 7

Reference

Aegon ISA

Name(s) of account holder(s)

Bank/Building society account number

--	--	--	--	--	--	--	--

Branch sort code

			–				–			
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Name and full postal address of your bank or building society

To: The Manager	Bank/building society
Address	
Postcode	

Instruction to your bank or building society

Please pay Aegon Cofunds Direct Debits from the account detailed in this instruction subject to the safeguards assured by the Direct Debit Guarantee. I understand this instruction may remain with Aegon Cofunds and, if so, details will be passed electronically to my bank/building society.

Signature(s)

X		X
---	--	---

Date

D	D	M	M	Y	Y	Y	Y
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Banks and building societies may not accept Direct Debit instructions for some types of account.

This guarantee should be detached and retained by the payer.

The Direct Debit Guarantee

- This Guarantee is offered by all banks and building societies that accept instructions to pay Direct Debits.
- If there are any changes to the amount, date or frequency of your Direct Debit, Aegon Cofunds will notify you 10 working days in advance of your account being debited or as otherwise agreed. If you request Aegon Cofunds to collect a payment, confirmation of the amount and date will be given to you at the time of the request.
- If an error is made in the payment of your Direct Debit, by Aegon Cofunds or your bank or building society, you are entitled to a full and immediate refund of the amount paid from your bank or building society.
 - If you receive a refund you are not entitled to, you must pay it back when Aegon Cofunds asks you to.
- You can cancel a Direct Debit at any time by simply contacting your bank or building society. Written confirmation may be required. Please also notify us.

All opinions expressed are those of Individual Savings Accounts Limited (the promoters and publishers of this booklet).

Remuneration Declaration

In our capacity as an 'information and discount broker' we aim to provide investors with access to a wide range of funds at a low cost. With over £1/2 billion in assets under administration we will be using our size to negotiate with both the fund managers and the fund supermarkets the best possible discounts and passing on these savings to you, the investor. This enables you to receive the maximum discount on each fund you purchase, resulting in no initial charge.

As a client of ISA Ltd you pay only the following:

- A significantly reduced fund management charge (starting at 0.06%) for your selected funds.
(**AEGON:Cofunds**) A maximum annual administration charge of 0.67%; this is made up of two parts,
- Platform charges of up to 0.20% and ISA Ltd charges of up to 0.47%.
(**FundsNetwork**) A maximum annual administration charge of 0.75%; this is made up of two parts,
- Platform charges of up to 0.25% and ISA Ltd charges of up to 0.50%.

There are no initial charges and no switching charges. Our sole means of remuneration will, therefore, be a maximum of 0.5% p.a. of the value of your investment. For example, if your fund is worth £7,500, we would receive £37.50 per annum. If it is worth £15,000 we would receive £75.00 per annum.

Restrictions and Regulations

The information contained in this publication is intended to enable investors to make their own decisions. If you require further information in respect of any of the products mentioned then please telephone us. Please be aware, however, that we cannot offer personal advice and if you are uncertain as to the suitability of any product offered, it may be advisable for you to obtain independent advice (elsewhere) on a 'face to face' basis. Cancellation rights are not applicable to applications made via this promotion. Individual Savings Accounts are long-term investments, and if you withdraw your investment in the early years you may suffer a loss. The value of shares, and the income from them, may fluctuate or fall. Past performance is not necessarily a guide to the future. The value of any tax relief conferred by ISAs is dependant on the investor's tax position. Levels, bases of, and relief from taxation are all subject to legislative change. Yields are variable and neither capital values nor income are guaranteed. This publication has been issued by Individual Savings Accounts Limited. Our FCA authorisation references are 125686 and 188474.

If you have a complaint about our services please send a letter to 'The Compliance Officer, 16 High Street, Kegworth, Derby, DE74 2DA'. If you are dissatisfied by how we have dealt with your complaint you will be able to refer your complaint against us to the Financial Ombudsman Service. We will let you know when and how you can do this. The Financial Ombudsman, Exchange Tower, London, E14 9SR. Tel: 0800 023 4567.

You may be able to seek compensation from the Financial Services Compensation Scheme for up to £85,000 if we become unable to repay a loss we have caused you. See our Recommendations 2012 publication for more details.

Group Structure and Approach

Individual Savings Accounts Limited is an 'information and discount broker' specialising in ISA investments. The company operates in association with The PEP Shop Limited, which pioneered the discount-marketing of PEPs in 1992. Both companies are appointed representatives of Expatriate Advisory Services PLC, who are regulated by the Financial Conduct Authority. All companies are registered at, and operate from 16 High Street, Kegworth, Derby DE74 2DA.

This service is governed by the direct offer advertisement rule (where clients purchase an investment which we have promoted in our literature). Alternatively, if a client requests us to arrange the execution of an investment which they themselves have independently researched and selected, this is deemed to be 'execution-only'

“

Ignorance more frequently begets
confidence than does knowledge.

”

- Charles Darwin
1809-1882

telephone 01509 670918

enquiries@isa-ltd.co.uk
